

EXPLANATORY NOTE

ENTERPRISE TACV CABO VERDE AIRLINES

DATE 04th august 2025

PROCESS **Tender for the preparation of a Strategic and Business Plan for the period 2026-2031 for EMPRESA DE TRANSPORTES AÉREOS DE CABO VERDE, SA (TACV, SA).**

Whereas:

1. The existence of discrepancies in the evaluation methods/credits contained in the Tender Terms of Reference (ToR) has been verified.
2. There is a need to standardise the procedures and criteria contained in the ToR so that candidates are assessed accordingly.
3. One of the potential candidates raised concerns about the price calculation methodology contained in Point 21.6.

Therefore, in order to make the necessary corrections, with the aim of clarifying for potential candidates and standardizing the criteria for evaluating proposals, the Terms of Reference have been amended in the following points to read as follows:

“18.1 The evaluation and classification of proposals will follow the Quality and Price criteria, which will be consolidated through the following considerations:

(a) Technical Proposal – 60%

- I. Profile – Set of profiles included in the team responsible for the work, regarding the diversity and complementarity of technical and scientific knowledge and the number of members making up the team: **30%**
- II. Suitability, expertise level and experience of the team proposed by the bidder in relation to the nature of the services: **30%**
- III. Project Overview, Methodology and Approach, Deliverables and Timeline: **40%**”

“21.1 The award is carried out observing the Quality and Price assessment method, according to the following factors and weighting:

(a) Financial Proposal: 40%

(b) Technical quality/Profile: 60%, with the following subfactors:

- i. Professional experience in similar jobs: **30%**
- ii. Technical and academic qualifications: **30%**
- iii. Quality of the proposed methodology: **40%**

“21.3 The quality factor classification will be obtained by assigning a score, in the following terms:

- i. Professional experience in similar jobs – from 0 to **30** points;
- ii. Technical and academic qualifications – from 0 to 30 points;
- iii. Quality of the proposed methodology – from 0 to **40** points”

“21.6 The price factor classification will be obtained using the following formula:

$$P = (PB / PP) \times 100$$

Where:

P = Proposal Price Score

PB = Base price of the procedure = Lowest bid, among the qualified bids

PP = Price of the proposal under analysis”

EXTENSION

In light of the amendments to points 18.1, 21.1, 21.3 and 21.6, the deadline for submitting applications has been extended to 18 August in accordance with point 5.7 of the Terms of Reference (ToR).